

Vinod Giri

MANAGING PARTNER – SUSTAINABLE INFRASTRUCTURE



Vinod has over 18 years of experience across investments, strategy and management consulting and project finance. Vinod has made investments across varied sectors across early stage, growth stage and platform deals. He is amongst the few investment professionals in the Indian private equity infrastructure investments landscape with full investment cycle experience

He joined NIIFL in early 2017 and is currently the Managing Partner for NIIFL Master Fund. In his current role, Vinod is responsible for the overall investment strategy including setting up sectoral platforms and forging relationships with strategic operators, portfolio management and stakeholder management.

Prior to NIIFL, Vinod spent 13 years with IDFC Alternatives. During his tenure, he evaluated and invested in companies across sectors including oil and gas value chain, transportation value chain, logistics, real estate, education, consumption and agri value chain. Some of the marquee deals he handled include Gujarat State Petronet Limited (GSPL), L&T Infrastructure Development Projects Limited (L&TIDPL), Gujarat Pipavav Port Limited (GPPL) and few city gas distribution companies. At IDFC, Vinod served on Boards of investee companies, helping with interventions in strategic directions, strengthening management team, assisting investee companies with access to regulators, business development and others.

Vinod was also instrumental in consummating exits of investee companies through various routes - IPO, sale to strategic investors, sale to financial investors and promoter buybacks.

Prior to joining the IDFC Alternatives, Vinod worked with the infrastructure advisory vertical of Credit Analysis & Research Limited (CARE), a credit rating agency. At CARE, Vinod was involved with various advisory assignments for Ministry of Power, Disinvestment Commission (Department of Disinvestment) and various central/state PSUs including Concor, Gas Authority of India Limited (GAIL), Gujarat State Petroleum Corporation (GSPC) Group, Power Finance Corporation (PFC) and Rural Electrification Corporation (REC).

Prior to CARE, Vinod had a short stint with Small Industries Development Bank of India (SIDBI), in their project finance division.

Vinod holds a Bachelor in Mechanical Engineering degree from Sardar Patel College of Engineering (SPCE), Mumbai and has done his Post Graduate Diploma in Management from the Narsee Monjee Institute of Management Studies (NMIMS), Mumbai.

